

## Offices & Training Center

Piano Works Mall  
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East Rochester, NY 14445

(585) 267-7775  
contact@cardiaclife.net  
www.cardiaclife.net

Duns #168244098  
NYS Vendor ID #1000029635

NYC FMS Vendor # VC00131168

## Women-Owned

### Business Certificates:

WBENC  
WOSB

OGS Contract Award #22835

NASPO Contract #SW300

Cardiac Science PC66732

Philips PC66735

ZOLL PC66731

Cage Code 33HB8

## NAICS Codes

811219  
611699  
446199  
423490  
423450

## PSC Codes

4240 6545  
6515 6530

## SIC Code

5047



## Expertise

Cardiac Life™ is an innovative leader in developing solutions that mitigate risk and ensure compliance with AED laws. Cardiac Life has a team of highly qualified staff who assist organizations in the procurement, management and maintenance of AED equipment and Public Access Defibrillation programs. Cardiac Life educators are professionals in the field of emergency medicine who teach training classes that prepare volunteer responders for medical and Sudden Cardiac Arrest emergencies.

## Services and Additional Products Include:

- Site assessment to determine the best location for placement of AEDs
- Sales and rentals of Automated External Defibrillators (AEDs) and their accessories
- Medical Direction and oversight for Public Access Defibrillation (PAD) programs
- Filing of required documents, including Notice of Intent and Collaborative Agreement with local EMS Councils as required by state law
- Notification of customer's status as PAD site with 911 Dispatch Centers and Ambulance Service as required by counties
- Assistance with development and implementation of Emergency Response Plans and AED protocols
- Maintenance, including AED inspection
- AED Trade-Ins and AED, electrode and battery Recycling Program
- Training: AED/CPR and a variety of AHA, ASHI, OSHA and First Aid programs offered at your location or in the Cardiac Life Training Center
- AEDSafetrack™: A web-based, comprehensive management tool that provides 24/7 access to PAD Site and AED data. This interactive tool sends automatic notifications when AED accessories or trained responder certificates are approaching their expiration dates
- QuikClot®: A hemostatic device used to control bleeding wounds

## Qualifications

Mary Wynne, the founder of Cardiac Life, has over 28 years experience supporting heart health and is a pioneer in the promotion of Public Access Defibrillation (PAD). Sharing Mary's vision, Cardiac Life's dedicated team manages and supports over 20,000 AEDs in sectors of government, schools, private industry and businesses.

- Mary Wynne, President, CEO
- Robin Vogt, Director, AED Program Management, Certified AED Specialist
- Nancy Marone, Director of Operations, Certified AED Specialist
- John Beerse, Sales Manager
- Rebecca DeFlavis, Service Department Manager

## Past and Present Customers

- Carnegie Hall
- Regal Cinemas
- Rockefeller Foundation
- Rolls Royce
- Time Warner Cable
- State University of New York (SUNY)
- NYS Office of Parks, Recreation and Historical Preservation
- NYS Dept. of Motor Vehicles
- NYS Offices of the Attorney General
- NYS Office of General Services
- NYS Dept. of Transportation